

Message Text

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PAGE 01 TEL AV 05615 271401Z
ACTION EB-08

INFO OCT-01 NEA-10 IO-14 ISO-00 STR-07 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 FRB-01 H-02 INR-10 INT-05
L-03 LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05
SS-15 ITC-01 TRSE-00 ICA-20 SP-02 SOE-02 OMB-01
DOE-15 /134 W

-----069848 272259Z /64

R 271212Z APR 78
FM AMEMBASSY TEL AVIV
TO SECSTATE WASHDC 2841
USMISSION GENEVA

UNCLAS TEL AVIV 5615

E.O.111652: N/A
TAGS: ETRD, MTN, IS
SUBJ: DEVELOPING COUNTRIES IN THE MULTILATERAL TRADE NEGOTIATIONS
ISRAEL

REF: STATE 024987

1. ON MARCH 8 AMBASSADOR COMMUNICATED TO MINISTER OF INDUSTRY,
TRADE AND TOURISM YGAL HURVITZ THE SUBSTANCE OF REFTEL.
EMBASSY HAS RECEIVED LETTER DATED APRIL 23 FROM HURVITZ
REPLYING TO AMBASSADOR'S LETTER. TEXT FOLLOWS:

2. QUOTE "DEAR MR. AMBASSADOR,
THANK YOU FOR YOUR LETTER OF MARCH 8, CONCERNING THE MULTILATERAL
TRADE NEGOTIATIONS NOW GOING ON IN GENEVA.

3. AS YOU KNOW, WE HAVE BEEN PARTICIPATING ACTIVELY IN ALL
STAGES OF THE MTN SINCE THEIR BEGINNING IN FEBRUARY 1975 AND
HAVE, AT THE SAME TIME, MADE SIGNIFICANT CUTS IN OUR TARIFFS.
I CAN ASSURE YOU THAT WE SHARE YOUR HOPES FOR THE SUCCESSFUL
CONCLUSION OF THESE NEGOTIATIONS - IF POSSIBLE BY MID-JULY.

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4. WE HAVE MADE A PRELIMINARY EVALUATION OF THE OFFERS TABLED
BY THE U.S. ON JANUARY 15 AND IT WOULD APPEAR THAT OUR AGRICUL-
TURAL REQUESTS HAVE ONLY PARTIALLY BEEN TAKEN INTO CONSIDERATION.
AS FAR AS INDUSTRIAL PRODUCTS ARE CONCERNED, WE HAVE NOTED THAT
WHILE THERE ARE EXCLUSIONS AND EXCEPTIONS, YOUR OFFERS RELATE
TO A NUMBER OF ITEMS OF INTEREST TO US. IN THIS CONTEXT YOU
HAVE STRESSED THAT IT WILL BE NECESSARY FOR THE MAINTENANCE

OF THESE OFFERS, TO KNOW WHAT CONTRIBUTION, REGARDLESS OF HOW MODEST, WE ARE PREPARED TO MAKE TO THE NEGOTIATIONS. I HAVE THEREFORE INSTRUCTED ALL THE DEPARTMENTS CONCERNED TO CONDUCT A THOROUGH REVIEW OF THE U.S. INDICATIVE LIST OF TRADE INTEREST IN ISRAEL, WHICH WE HAVE RECENTLY RECEIVED FROM YOUR DELEGATION IN GENEVA.

5. WITHOUT WISHING TO PREJUDICE, AT THIS STAGE, THE DETAILED NEGOTIATIONS WHICH WILL HAVE TO BE CONDUCTED IN GENEVA, I CAN INFORM YOU THAT WE ARE CONSIDERING TO OFFER CONCESSIONS ON THE BASIS OF THAT LIST, WHICH IN OUR VIEW ARE OF DEFINITE VALUE TO YOUR EXPORTS. IN GENERAL, THESE CONCESSIONS WILL BE OFFERED IN THE FORM OF BINDING OF TARIFF RATES, WHICH WILL BECOME EFFECTIVE ONCE THE OFFERS BY THE PARTICIPATING DEVELOPED COUNTRIES HAVE BEEN FULLY IMPLEMENTED.

6. AS FAR AS NON-TARIFF BARRIERS ARE CONCERNED, I THINK YOU ARE FULLY AWARE OF THE FAR-REACHING TRADE LIBERALIZATION MEASURES WHICH WE HAVE RECENTLY UNDERTAKEN WITHIN THE FRAMEWORK OF OUR NEW ECONOMIC POLICY. AT THE SAME TIME IT IS ESSENTIAL THAT OUR DELEGATIONS MAINTAIN THE CLOSEST POSSIBLE CONTACT CONCERNING THE ELABORATION OF THE VARIOUS NTM CODES, IN ORDER THAT OUR INTERESTS BE FULLY TAKEN INTO CONSIDERATION.

7. YOU HAVE DRAWN MY ATTENTION TO THE FACT THAT THE U.S. IS PREPARED TO GIVE MORE THAN IT RECEIVES. WE, FOR OUR PART,
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SHALL ENDEAVOUR TO ACHIEVE A SUITABLE BALANCE OF ADVANTAGE AT THE HIGHEST POSSIBLE LEVEL, PROVIDED THE CONTRIBUTIONS WE ARE EXPECTED TO MAKE REMAIN CONSISTENT WITH OUR DEVELOPMENT, FINANCIAL AND TRADE NEEDS.
KINDEST PERSONAL REGARDS, YGAL HURVITZ." END QUOTE.
VIETS

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NNN

Message Attributes

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